

**AFP Charlotte Chapter
Job Opportunities Service**

Position Available

American Red Cross

Major Gifts Associate – 02/04/2012

Date Position Available: ASAP

Position is: Full Time

Responsibilities: The Major Gifts Associate will support the work of 3-4 Major Gifts Officers in the Region as well as maintain a personal portfolio of major gift donors. Sixty percent of the Associate's time will be spent supporting these MGOs in reaching their annual fundraising goals. The remaining forty percent will be spent identifying, engaging, cultivating, soliciting and stewarding current and prospective donors to meet the Associate's annual revenue target. The Associate will serve as the main point of contact for these assigned donors to help deepen their relationship and increase their support for the American Red Cross.

Qualifications: Bachelor's degree (or equivalent experience) required. A minimum of two years experience in a fundraising or sales environment required. Experience with donor database management and systems highly desirable.

Application Procedures and Special Instructions: Qualified applicants, please submit resumes and salary requirements to peteronch@usa.redcross.org

The Association of Fundraising Professionals-Charlotte Chapter (AFP/Charlotte) provides the Jobs Opportunities Service as a service to the community. It is not intended to be an endorsement or recommendation for any job candidates.